





Coaching Using Contextual Behavioural Science

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Disclosures

Dr Rachael Skews

Relevant Financial Relationships:

 Employed in, and research funded by, the Institute of Management Studies, Goldsmiths, University of London (<u>www.gold.ac.uk/institute-management-studies</u>)

Relevant Nonfinancial Relationships:

- Hon Secretary of the International Society for Coaching Psychology (<u>www.isfcp.info</u>)
- Fellow of the Centre for Evidence Based Management (www.cebma.org)





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Relevant Nonfinancial Relationships:

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Introductions

- Who you are
- Your background
- Something you hope to get out of today





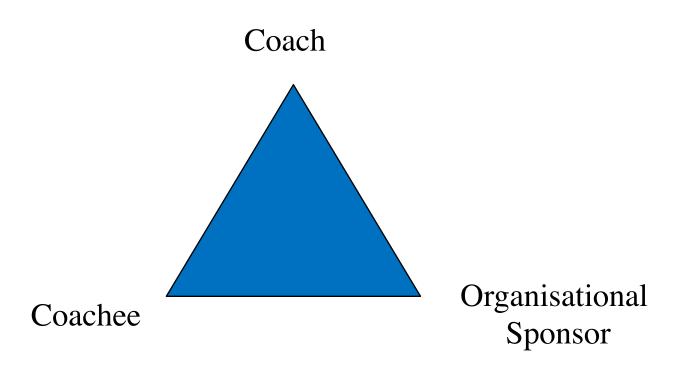
What is Coaching?







The Tripartite Nature of Coaching







Coaching vs Therapy







Coaching vs Therapy

- Duration of the relationship
- Professional accreditation
- Formality
- -Routes in
- -Topics we focus on
- -Functioning of the client...
- -What does success look like?





CBS Coaching vs Trad Coaching

- Coaching stance
- -Evidence base
- -Models used
- Expectations
- -Use of self





Why CBS?

- Lack of regulation in coaching practice
- Poor quality evidence for coaching interventions in general
- Few coaching interventions are theoretically informed
- Good evidence-based for CBS interventions
- Theoretical power of process-oriented model of human functioning and languaging



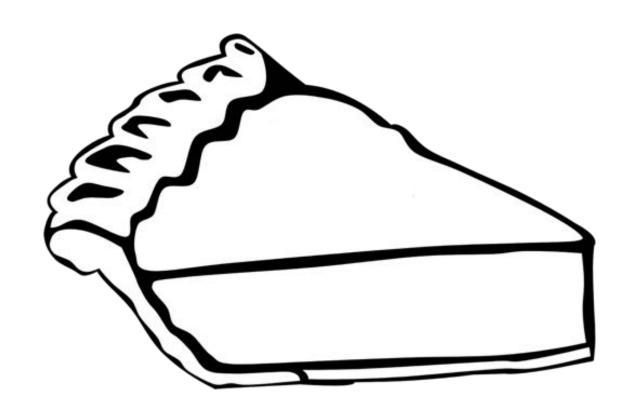


The Principles Behind CBS Coaching





Is Pie Good or Bad?







Functional Contextualism

- Function the effect/impact an event has
- Context where it happens







Understanding Behaviour

CONTEXT

Learning history

Genetics & Epigenetics

Emotions

Antecedent

Behaviour

Consequence

Physical environment

Culture

Interpersonal environment





The Importance of Goals

- In functional contextualism, events can only be evaluated in relation to a goal
- 'Does it help?' rather than 'Is it true?'







Workability

- Nothing is 'good' or 'bad', 'true' or 'false' intrinsically
- We can only evaluate things in relation to a context and a goal
- Ask is it helpful or unhelpful in moving towards the goal





Human Learning

- Our learning is additive, so we can't delete thoughts, feelings, memories, etc.
- Extinction is possible through new direct experiences







Memory Game

- Pick a memory
- It can be anything, something that happened today or something from your childhood?

Now delete that memory





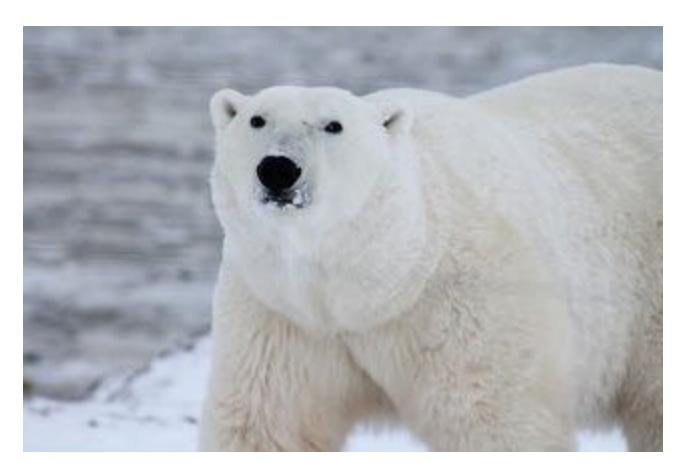
Can We Control Our Thoughts?

- Not X' still activates 'X'
- Our <u>thinking</u> tends to dominate over our <u>experiencing</u> of the world. This means we try to think our way out of issues
- Trying not to think something doesn't get rid of it





Do Not Think About a White Bear







Do Not Feel Anxious







The Starting Point in CBS Coaching

- We might have some 'stuff' we don't want and can't get rid of
- What we do naturally in response might not work
- Flexibility means we are open to trying something different that might be a more effective response





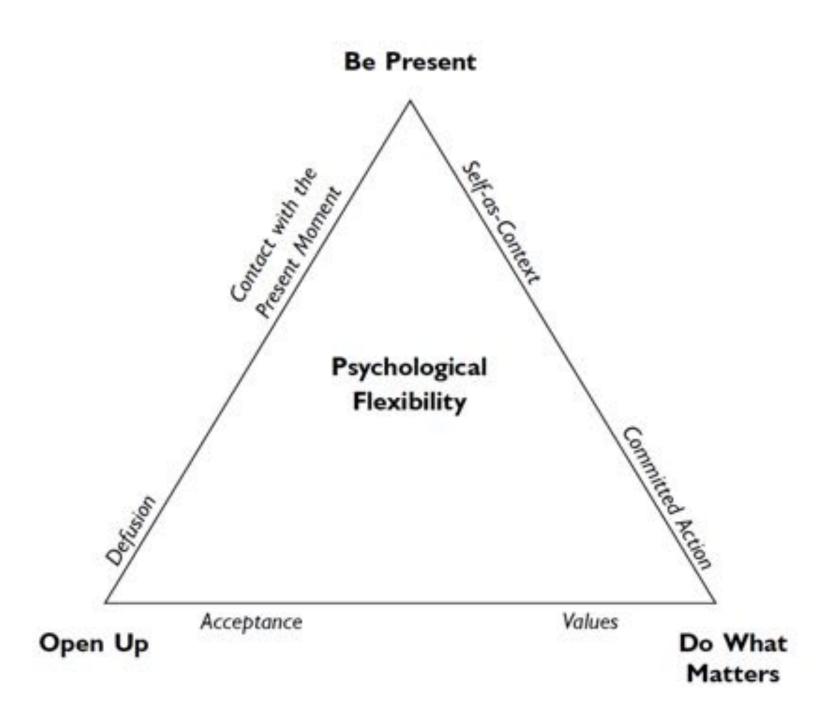
Psychological Flexibility

"... the ability to <u>fully contact the present moment</u> and the thoughts and feelings it contains <u>without</u> <u>needless defense</u> and, depending upon the situation, <u>persist in or change behavior</u> in the pursuit of <u>values and values-based goals</u>."

(Flaxman, Bond & Livheim, 2013)







Your Perfect Day



Mindfulness







Noticing the Journey







Perspective Taking







The ACT Matrix

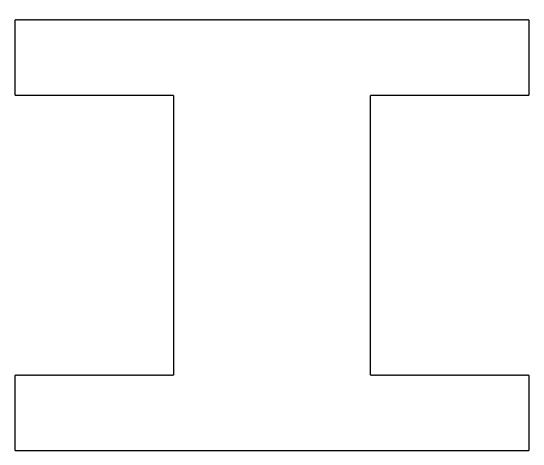
5-Senses Experiencing



Mental Experiencing

The Plants: Keen Polk, Ph.D.

Self-Acceptance







Demons on the Boat







Will You Go Through the Swamp?







Common Coaching Topics from a CBS Perspective





For each of the following...

- Consider the behaviours
- Consider the thoughts
- How is it making life difficult?
- –Why might they be seeking support?
- –What might be a starting point from an ACT perspective?





Procrastination







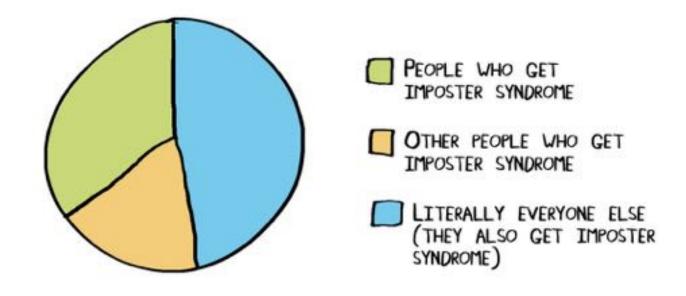
Fear of Failure







Imposter Syndrome



EVERYONE FEELS LIKE AN IMPOSTER SOMETIMES, AND THAT'S OKAY





Networking







Stress







Perfectionism







Career Decisions







Work-Life Balance







Career/Work Apathy









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